

**Michael Vanberger**  
3074 Cloverdale Drive  
Millersburg, MS 49872  
887.658.1121

**OBJECTIVE**

Direct a software product or services organization to increase revenue and market share by successful delivery to plan.

**EXPERIENCE**

11/2000 – Present      Magnum Opus Software      St. Louis, MO

**VP of Engineering and Professional Services**

Initiated strategic delivery capability planning for a growing software services business model. Planned for revenue growth to \$10M over 3 years.

Doubled delivery staff to 20 within 6 months to enhance capability on existing and new contracts. Directed a team of software engineers, QA and support staff to achieve 100% on time, on quality, delivery of contracted services. Software services ranged from strategic consulting to software development, sustaining and support.

Enhanced delivery capability of staff by developing procedures and process documentation philosophy for consistent excellent service to our clients. Fostered mentoring, team building, empowerment, skills development within the delivery organization.

Manage multiple client engagements for successful delivery. Immediately brought projects inline with client expectations delivering software on Linux, HP-UX, Windows-NT, 2000 Server and Solaris.

Quickly built delivery credibility and solidified client relationships to establish a base of long term project commitments.

Assess project progress to identify risks to quality, timeliness and budget.

Develop and maintain a results-focused delivery team.

Budgeted and staffed for profitable service specification, estimation and delivery.

Report directly to President and CEO.

1/1995 - 11/2000      Software Data Systems      St. Louis, MO

**Sr. Software Engineering Manager**

Direct 25+ direct reports within multiple engineering teams for the ongoing development, sustaining and support of critical networking products across multiple platforms (Tru64, Windows-NT/2K, and OpenVMS) and technologies. The technologies include: SNA, TCP/IP, SNMP based management products.

Responsibilities include:

- Cross-functional team leadership definition, planning and scheduling of

design, implementation, integration, and testing of new and supported product versions.

- Budget responsibility including salaries, bonuses, capital equipment, and expenses.
- Cross-departmental human and equipment resource allocation and assignment.
- Managing development activities, plans and schedules as required including handling issues, action items, and risks for all project activities.
- Communicate and obtain buy-in on plans, status, issues, and risks with program team, project team, and department management.
- Develop employees through coaching, mentoring and building an environment that encourages cooperation and professional growth.
- Review performance and determine compensation.
- Recruit and hire to plan

**Skills Include:**

- Demonstrated performance in achieving business and engineering goals within schedule and cost constraints.
- Strong project management and technical leadership skills.
- Strong communication and interpersonal skills.
- Strong initiative, teamwork, and problem-solving skills
- Foster cross organization cooperation and team building.

11/1987 - 12/1994      Mini/Max Computer Systems      Atlanta, GA

**Sr. Software Engineer**

4 years, Sr. Software Engineer in the development and maintenance of SNA protocol emulation software to IBM Interconnect engineering organization. Bliss, C, Macro, VMS kernel, uLes embedded OS.

3 years, customer services software support for the networking products in a U.S. and Worldwide Services Organization. Performed 25% travel globally, pre and post sales support, remedial support, customer presentation and customized product training.

**EDUCATION**

1995      Washington University      St. Louis, MO

**Master of Science** in Computer Science

1987      Emory University      Atlanta, GA

**Bachelor of Science** in Computer Science

**REFERENCES**

Upon Request I will supply a list of professional references that you may select from that span my work history.